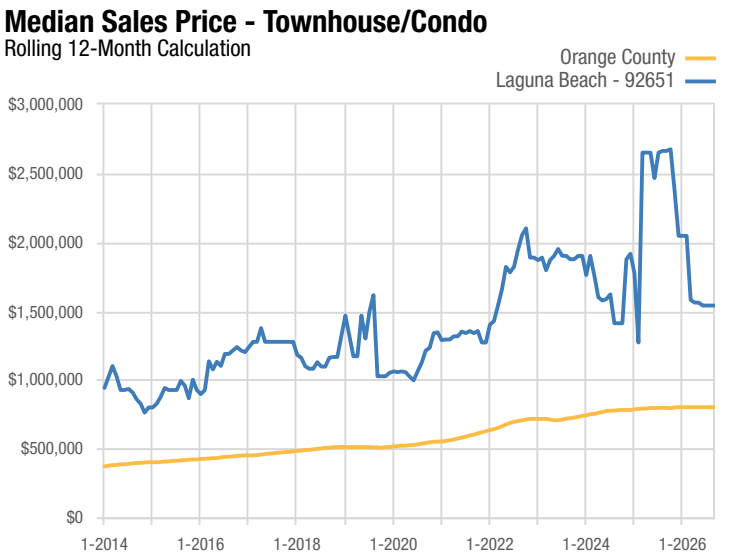
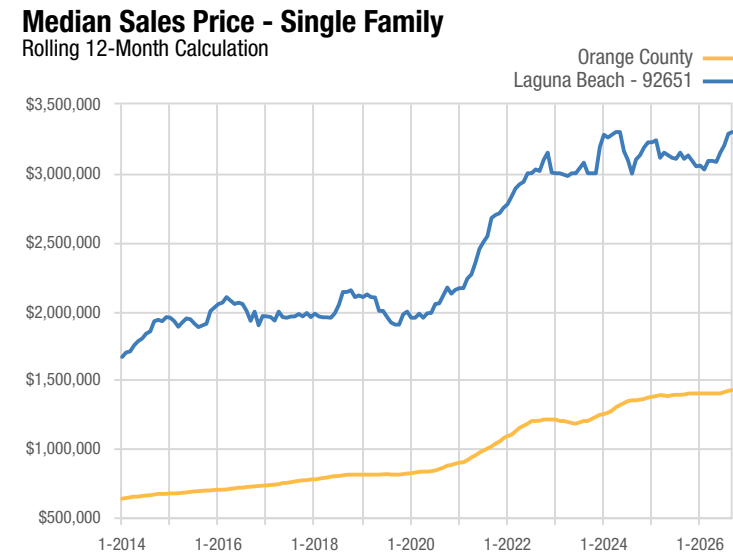


Laguna Beach - 92651

Single Family	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	18	17	- 5.6%	230	216	- 6.1%
Pending Sales	12	10	- 16.7%	112	129	+ 15.2%
Closed Sales	15	14	- 6.7%	108	124	+ 14.8%
Days Active in MLS	70	51	- 27.1%	66	74	+ 12.1%
Median Sales Price*	\$2,745,000	\$3,475,000	+ 26.6%	\$3,025,000	\$3,412,500	+ 12.8%
Average Sales Price*	\$4,968,167	\$3,441,893	- 30.7%	\$3,955,513	\$4,484,092	+ 13.4%
Percent of List Price Received*	97.3%	97.2%	- 0.1%	95.7%	96.3%	+ 0.6%
Inventory of Homes for Sale	108	77	- 28.7%	—	—	—
Months Supply of Inventory	9.6	5.7	- 40.6%	—	—	—

Townhouse/Condo	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	5	2	- 60.0%	32	26	- 18.8%
Pending Sales	1	1	0.0%	13	15	+ 15.4%
Closed Sales	1	3	+ 200.0%	13	15	+ 15.4%
Days Active in MLS	103	63	- 38.8%	84	80	- 4.8%
Median Sales Price*	\$800,000	\$1,085,000	+ 35.6%	\$2,650,000	\$1,500,000	- 43.4%
Average Sales Price*	\$800,000	\$2,081,667	+ 160.2%	\$2,323,983	\$2,158,887	- 7.1%
Percent of List Price Received*	95.4%	98.0%	+ 2.7%	96.5%	97.6%	+ 1.1%
Inventory of Homes for Sale	18	8	- 55.6%	—	—	—
Months Supply of Inventory	10.6	4.4	- 58.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.