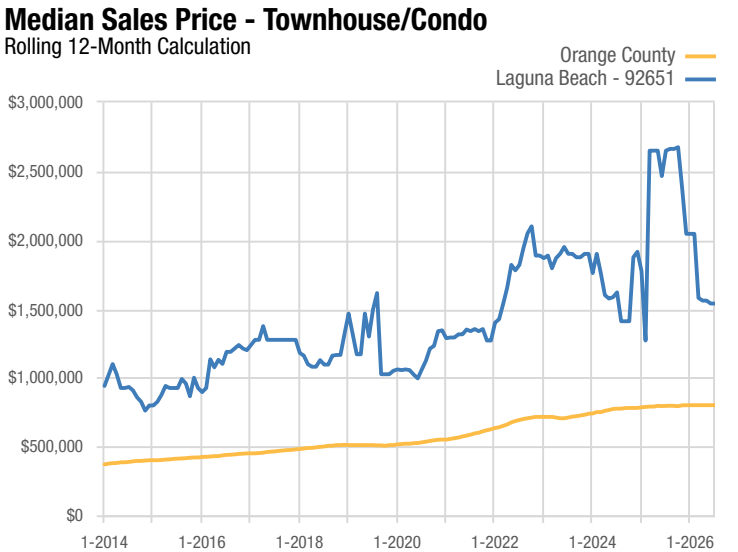
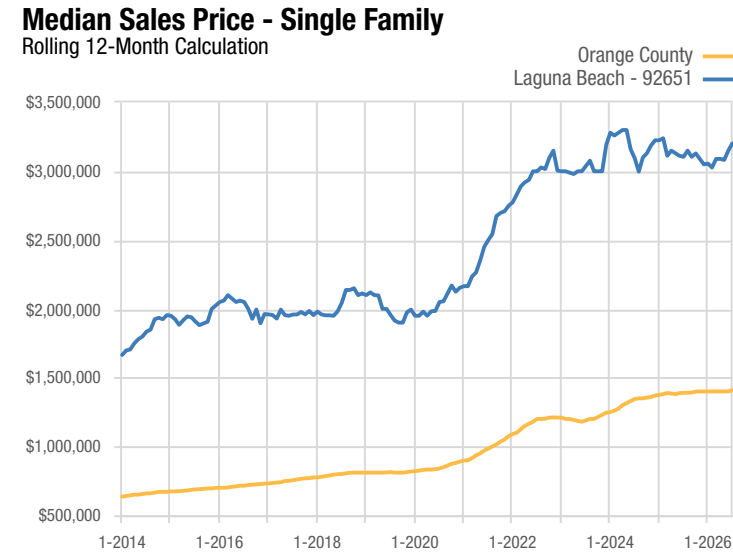


# Laguna Beach - 92651

| Single Family                   | July        |             |          | Year to Date |             |          |
|---------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025        | 2026        | % Change | Thru 7-2025  | Thru 7-2026 | % Change |
| New Listings                    | 12          | 22          | + 83.3%  | 187          | 176         | - 5.9%   |
| Pending Sales                   | 15          | 9           | - 40.0%  | 87           | 99          | + 13.8%  |
| Closed Sales                    | 13          | 19          | + 46.2%  | 81           | 94          | + 16.0%  |
| Days Active in MLS              | 72          | 164         | + 127.8% | 63           | 74          | + 17.5%  |
| Median Sales Price*             | \$2,875,000 | \$3,770,000 | + 31.1%  | \$3,000,000  | \$3,340,000 | + 11.3%  |
| Average Sales Price*            | \$3,170,269 | \$5,347,000 | + 68.7%  | \$3,760,913  | \$4,485,888 | + 19.3%  |
| Percent of List Price Received* | 95.6%       | 94.4%       | - 1.3%   | 95.4%        | 96.6%       | + 1.3%   |
| Inventory of Homes for Sale     | 112         | 88          | - 21.4%  | —            | —           | —        |
| Months Supply of Inventory      | 10.0        | 6.7         | - 33.0%  | —            | —           | —        |

| Townhouse/Condo                 | July        |             |          | Year to Date |             |          |
|---------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025        | 2026        | % Change | Thru 7-2025  | Thru 7-2026 | % Change |
| New Listings                    | 2           | 3           | + 50.0%  | 26           | 20          | - 23.1%  |
| Pending Sales                   | 0           | 0           | 0.0%     | 11           | 11          | 0.0%     |
| Closed Sales                    | 1           | 1           | 0.0%     | 12           | 12          | 0.0%     |
| Days Active in MLS              | 173         | 226         | + 30.6%  | 82           | 84          | + 2.4%   |
| Median Sales Price*             | \$3,168,000 | \$7,175,000 | + 126.5% | \$2,662,500  | \$1,540,000 | - 42.2%  |
| Average Sales Price*            | \$3,168,000 | \$7,175,000 | + 126.5% | \$2,450,981  | \$2,178,192 | - 11.1%  |
| Percent of List Price Received* | 85.7%       | 95.7%       | + 11.7%  | 96.6%        | 97.5%       | + 0.9%   |
| Inventory of Homes for Sale     | 16          | 12          | - 25.0%  | —            | —           | —        |
| Months Supply of Inventory      | 9.0         | 7.3         | - 18.9%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.