



Laguna Board of REALTORS®, Our History

Early History

The Laguna Board of REALTORS® has never been large, but the part we've played in the development and guidance of the town of Laguna Beach and the surrounding area belies our small size. Our members have been civic leaders, and some of the names most associated with the founding of Laguna Beach are counted among our members.

Active from the beginning, The Laguna Board of REALTORS® predates the incorporation of the City of Laguna Beach by more than a few years. Founded on September 8, 1924, the original association (then named the Laguna Beach Realty Board) was not more than 18 members but included Henry Barbour –then President of the nascent California Association of REALTORS®.

Other early members are easily recognizable for their names that still live on in our town – H.G. Heisler (for picturesque Heisler Park along Cliff Drive and his iconic historic home along Crescent Drive), J.S. Thurston (who's family were among the early homesteaders in the Aliso Canyon area and whose family count among even our contemporary civic and business leaders), Joe Skidmore (a prolific builder who also was instrumental in the founding of the Laguna Beach Chamber of Commerce), and E.E. and Joe Jahrus (key in both development AND the hastening of the growth of our town in the 20's and 30's by bringing building materials to town via the establishment of Laguna Lumber).

Toss in a few colorful characters like Lolita Perine, a former vaudeville player credited with creating the world famous Festival of the Arts "Living Pictures" vivant tableau, and developer Roy Ropp who, upon publically complaining about production values of the "Living Pictures", was promptly put in charge and changed the name to 'Pageant of the Masters', the annual production that has brought millions to Laguna Beach across the years.

Our association hovered between 15 and 20 members well into the 1940's, resulting in our first president, a well-regarded local businessman Roy Peacock, to serve as president five times.

The Middle Years

The association stayed very active in many of the most significant changes to our town as we experienced explosive growth in the 1950's and 60's. Still small by today's standards (50 to 80 members), our members drove many of the changes that make Laguna Beach such a vibrant community today:

- A significant grant of seed money for the new South Coast Hospital Building (now Mission Hospital on Coast Hwy).
- Part of the push to create 'Main Beach' and the issuance of the contentious bond issues that helped create the surrounding open space that are defining features of Laguna Beach.

- Serving our community in key roles in government and on local organizations, the lifeblood of our town that create the hallmark of involvement in our small town.

During this time, the Board opened a new office in the downtown area on Mermaid Street (across from the location for the current La Sirena restaurant – a local homegrown hangout for good food).

Also during this time, the nature of our membership changed. The small ‘big name’ brokers who operated one-person shops or with just a few agents were replaced by a younger new type of agency (many started by younger brokers who had grown up in town). These agencies were more typically 10 to 30 agents and upped the game as the ‘luxury’ aspect of real estate in Laguna Beach became more prevalent and prices started their relentless rise. Lingo, Nolan, Chateau, Chisman, and Edgewater were some of the agencies who dominated the local landscape in this era.

Also, as the membership grew to more than 200, the directors of the association had the foresight to look for a new larger location for our headquarters around 1970. A deal was struck to purchase the old Earl Secor Sign Shop at 939 Glenneyre St., next to the Nolan Real Estate office (now the Chicago Title building). Several of our members (including longtime member Rick Balzer) facilitated the transaction pro-bono to sell our old Mermaid location and purchase the Earl Secor site and build a new headquarters.

Innovative and seemingly very ahead of our time, a great deal of flexibility was built into the new building. What many have commented looks like we have a drive-thru window, is truly just that – created so members could drive through and pick up their route sheet for broker preview back in the day. The layout of the spaces was designed for Board use, but also so that we could lease the spaces should we choose in the future (and our frugal nature HAS caused us to lease out the non-critical spaces for extra Board income). Now fully owned and debt free, our building allows us the freedom to exist as a standalone Board well into the future.

Crisis and Resolve

The mid to late 80’s were a time of difficulty for our Board and for the real estate market at large. From the Volcker interest rate climb to above 18% (and for a short time 20%) a real estate slump in the early and late 80’s, and difficulty in bringing transactions together, the membership was anxious.

During this time, the Board was faced with consolidating real estate Boards in our area AND with a critical, contentious decision – to stay independent or to join a larger regional Board. This was a decision that almost quite literally tore our little Board of REALTORS® in half. After several votes, the decision was made to stay independent.

Though very difficult at the time, this decision in retrospect represents our need as a local Board to service very specific local requirements. Laguna Beach is a singular market and the Laguna Board of REALTORS® priority is to serve our member’s specific needs. We recognize the presidents of the Board of Directors who stood by our decision especially Marie Thomas who was president twice during this time and serves on the Board today as Director for Life.

The 90's to Present Day

Membership grew exponentially in the 90's, and many of the smaller boutique firms that characterized our business through the 80's were selling to larger firms like Grubb and Ellis (special shout out to "Grubby Bear" who holds a special place for many of the agents from this era), Coldwell Banker, Prudential and a few others.

During this time and in true Laguna Board fashion, several of the significant events that epitomize our contributions to our community were born. Recognizing a need to support our own, the Board created a charitable arm called "The Charitable Assistance Fund" to help our own members in need. Key to this new 501c3 corporation was the CAF first Board of Directors Executive Committee of LBOR presidents: Gayle Waite (president and incorporator) Dave Schaar, Rick McIntire and Michael Gosselin. Several REALTORS® and Affiliates donated thousands of dollars for the initial foundation "seed money" and to offset corporate formation costs.

The 'Taste for Charity' and the 'Pet Parade and Chili Cook-off' were born as signature events to support the Charitable Assistance fund (Caroline Haines, Jerry Bieser, Rick Cirelli and several others were the impetus to organize these events). These events have grown to eagerly anticipated fundraisers, with the good fortune of allowing our CAF to support many of the most critical local Laguna Beach non-profits. The Laguna Board of REALTORS® and Affiliates Charitable Assistance Fund has served as a template for many other REALTOR® associations to create similar organizations.

Also during this time, the real estate business underwent a fundamental shift as the internet and the age of information has forever changed the dynamics of our business.

However, through all of this, the Laguna Board of REALTORS® remains true to its roots and true to its independence – working for our members and supporting our mission – to protect our member's ability to pursue their trade AND serve as the protector of private property rights.

As a strong and vibrant organization, heavily involved in civic matters (including facilitating the recent NAR grant to the Laguna Seniors, Inc.), we stand for strong civic involvement, with our members serving at all levels of local government and supporting charitable organizations. Our small size (currently 670+ REALTOR® members) makes us nimble, our local staff is focused on serving our members, and our members continue to be among the most actively involved of any real estate organization.

We look forward to our centennial in 1924, and another 100 years after that!





NATIONAL ASSOCIATION OF REAL ESTATE BOARDS

220 SOUTH STATE STREET, CHICAGO

APPLICATION FOR MEMBERSHIP

The real estate board of the city of Laguna Beach, state of California hereby makes application to become a member of the National Association of Real Estate Boards. If elected we agree to adopt the code of ethics of the National Association, to enforce its provisions with respect to our members, to require our members to use the title of "Realtor" in connection with their business activities, and to fulfill all other obligations which we assume under the Constitution and By-Laws of the National Association of Real Estate Boards. We herewith remit with this application the sum of \$ _____ in payment of membership fee as required under its by-laws.

Attest:

[Signature]
Secretary.

Name of Board Laguna Beach Realty Board
By [Signature] President.
Address _____
City and State Laguna Beach, California
Date September 26, 1924

The following information must be submitted with each application for membership:

- (Check)
- Copy of constitution and by-laws of applicant Yes
 - Complete list of Active Members Yes
 - Name and address of secretary [Signature] Laguna Beach, Calif
 - Is secretary a paid employee? No Yes Yes No No Annual Salary _____
 - Name and address of treasurer [Signature] Laguna Beach, Calif
 - Member of state association? Yes ~~No~~
 - Date when board was organized? September
 - Number of board meetings held during past twelve months? three since organization
 - Annual dues per member? \$25.00
 - Does the board have an office? Yes Address? Laguna Beach, Calif

Endorsement of President of State Association

(Board is required to obtain this endorsement if the state in which it is located has a state association.)

I have made a careful investigation of the real estate board of the city of Laguna Beach, state of California. In my opinion it is permanently established and will make a responsible and valuable member of the National Association of Real Estate Boards. I hereby endorse its application.

[Signature]
President.

State Association of California

Endorsement of National Vice-President

(National Association will obtain this endorsement.)

I have made a careful investigation of the real estate board of the city of Laguna Beach, state of California, and recommend its election to membership in the National Association.

[Signature]
Vice-President National Ass'n.

FEEES AND DUES

ARTICLE II OF THE BY-LAWS OF THE NATIONAL ASSOCIATION

SECTION 1. The membership fee of this Association shall be \$50.00 for each Member Board, provided, however, that when such Board is composed of 25 or less members its fee shall be \$25.00.

SECTION 2. The annual dues of this Association, payable by each Member Board, shall be \$3.00 for each of its active members.

Received _____
Presented _____
Approved Board of _____
Directors _____

LAGUNA BOARD OF REALTORS® PRESIDENTS, 1924-2018

1924-1925 Roy Peacock	1980 David Viviano
1926 A.B. Marshall	1981 Don Beckenbaugh
1927 H.H. Henshaw	1982 James A. Toohey
1928-1929 A.B. Marshall	1983-1984 Larry Stimson
1930-1931 Roy Peacock	1985 Norm Wilks
1932 C. Hartwell Smith	1986-1987 Marie Thomas
1933-1934 Roy Ropp	1988-1989 Les Jenison
1935 Perry McCollough	1990 Rick Halla
1936 John Talbert	1991 Harry Bithell
1937-1938 George Thompson	1992-1993 John Williams
1939-1940 Owen A. Williams	1994 Jan Herkelrath
1941 Sam Smith	1995 B. Margolis/M. Thomas
1942 John Talbert	1996 Terry Ryan
1943 Rosemary Sheahan	1997 Rick Jenkins
1944 Roy Peacock	1998 Tom Wagner
1945-1946 J.M. Robinson	1999 Wayne Baglin
1947 George Thompson	2000 Rick Jenkins
1948 Howard Gwynn	2001 Larry Wilson
1949 John Gilbert	2002 Gayle Waite
1950 Edwin Ness	2003 Dave Schaar
1951 Arnold Pim	2004 Rick McIntire
1952 Jimmy Lomas	2005 Les Jenison
1953 Roy Robertson	2006 Michael Gosselin
1954 Peggy Taylor	2007 Wayne Woodyard
1955-1956 W. Ben Sorrels	2008 Rick McIntire
1957 Victor Colburn	2009 Wayne Woodyard
1958 Martha Ray	2010 Bob Hartman
1959 W. Ben Sorrels	2011 Nancy Pooley
1960 John Chadwick	2012 Gary Boisen
1961 Cecil De Wolfe	2013 Cheryl Romig
1962 John Chadwick	2014 Suzanne Taylor
1963-1964 Lloyd Milne	2015 Frank Hufnagel
1965-1966 William Harcum	2016 Michael Johnson
1967-1968 William Lambourne	2017 Charles Brickell
1969 June Englund	2018 Traudi Hansen
1970 Georgia Gill	
1971-1972 Robert Turner	
1973-1974 Donald Ward	
1975-1976 Joe F. Horn	
1977 Marvin Brown	
1978 Stephen Sutherlen	
1979 Lloyd E. Rabjohn	